

# Federal Biobased Products Preferred Procurement Program (FB4P) Process for Industry Investigation

---

## Designation Item

This section details the item that has been investigated for designation in the FB4P.

### Item Investigated: Durable Plastic Films

**Item Description:** Films like bags, packaging contents, etc. that resist water, ammonia, etc. and do not readily biodegrade.

---

## Industry Investigation

There are seven main sources of information used to gather data about items for designation. These include Internet search engines, the Thomas Register, industry associations, GSA and DLA federal specifications search engines, Javits-Wagner-O'Day Act, and biobased industry contacts. Each of these sources provides different results. The Internet search engines and the Thomas Register provide many results when a keyword is entered. However, when investigating products through the industry associations, GSA and DLA specifications searches, Javits-Wagner-O'Day Act, and biobased industry contacts, the results tend to be product or company specific. A lengthy, but thorough list of biobased companies which produce the designation item can be developed best by utilizing all seven information sources.

### Internet Search Engines

When searching the Internet, each search engine utilizes a different algorithm to find related topics. To maximize results and ensure correct data, keywords are entered into several search engines. Primary search engines include Google, Vivisimo, Alta Vista, and Yahoo.

Search Engine	Keywords	Results
Google	Biobased Durable Films Durable Films	www.3m.com www.arvinyl.com www.converters.com www.cortecvci.com www.dupontteijinfilms.com www.fengshuitours.com www.maceco.com
Vivisimo	See Previous	www.technicote.com www.atfilms.com www.dunmore.com
Alta Vista	See Previous	www.windowinnovationsinc.com www.glassdecorandmore.com www.rtape.com www.dickblick.com www.honeywell.com www.atfilms.com www.dkgroup.com www.cerac.com www.adhue.com
Yahoo	See Previous	www.cortecvci.com www.rtape.com www.dickblick.com www.3m.com

		www.honeywell.com www.atfilms.com www.dkgroup.com www.cerac.com
--	--	--

### Thomas Register

The Thomas Register, a free web service found at <http://www.thomasregister.com/>, provides a database of over 173,000 companies that can be searched by company name, product name or keyword. Each result contains contact information and may also include other useful information such as a product catalog.

Keyword	Results
Biobased Durable Films	www.adhue.com www.cpfco.net www.atsminc.com www.protect-all.com www.gulfmidwestpack.com www.llumar.com www.arvinyl.com www.pliantcorp.com www2.dupont.com
Durable Films	www.arvinyl.com www.cerac.com www.3m.com www.tapetechnologies.com www.benjaminmoore.com www.deepcoat.com www.spectrumcoatings.us www.smurfit.com www.atsminc.com www.creativelabels.com www.gsiskylights.com www.cpfco.net www.evaporatedcoatings.com www.protect-all.com www.gulfmidwestpack.com www.llumar.com www.pliantcorp.com www2.dupont.com www.3m.com www.tapetechnologies.com www.deepcoat.com

### Industry Associations

Industry associations provide a good source to identify potential manufacturers, determine additional keywords for internet searches, and provide general descriptions of products within an item. Many associations maintain official websites with lists of member organizations and in some cases catalogs of available products.

Association Investigated / Contacted	Results
Biobased Manufacturers Association United Soybean Board American Chemical Society Society of Plastics Engineers	No results found

American Institute of Architects Small Business Association of Michigan International Card Manufacturers Association Industrial Designers Society of America	
---	--

**General Services Administration – Federal Specifications Search**  
(<http://apps.fss.gsa.gov/pub/fedspeccs/search.cfm>)

This search lists commercial item and federal specifications for different products.

Keyword	Results
Biobased Durable Films	No Results
Durable Films	No Results

**Defense Logistics Agency – ASSIST-Quick Search** (<http://assist.daps.dla.mil/quicksearch>)

This search lists military, federal, and commercial item specifications.

Keyword	Results
Biobased Durable Films	No Results
Durable Films	No Results

**JWOD.com – Javits-Wagner-O’Day Act** (<http://www.jwod.com>)

Products available for sale through JWOD.com are primarily items provided to the Federal Government under the Javits-Wagner-O’Day Act, JWOD, a mandatory source of supply for all Federal government employees. These products are manufactured by nonprofit agencies throughout the United States that employ people who are blind or have other severe disabilities.

Keyword	Results
Biobased Durable Films	No Results
Durable Films	No Results

**Biobased Company Contacts**

Company contacts come as a result of interaction with government officials, researchers, and industry representatives. FB4P staff follow-up on personal referrals or potential leads to possible biobased products.

Company	Contact Person	Results
Cortec Corporation	Bob Boyle	Eco Works 70

**Conclusion**

The results from the seven information sources indicate that 2 manufacturing companies in the United States are currently producing Durable Plastic Films that may be considered for inclusion in the Federal Biobased Products Preferred Procurement Program.