

Federal Biobased Products Preferred Procurement Program (FB4P) Process for Industry Investigation

Designation Item

This section details the item that has been investigated for designation in the FB4P.

Item Investigated: Floor Strippers

Item Description: Floor strippers loosen waxes, resins, or varnishes from floor surfaces. They can be in either liquid, or gel form and may also be used with or without mechanical assistance.

Industry Investigation

There are seven main sources of information used to gather data about items for designation. These include Internet search engines, the Thomas Register, industry associations, GSA and DLA federal specifications search engines, Javits-Wagner-O'Day Act, and biobased industry contacts. Each of these sources provides different results. The Internet search engines and the Thomas Register provide many results when a keyword is entered. However, when investigating products through the industry associations, GSA and DLA specifications searches, Javits-Wagner-O'Day Act, and biobased industry contacts, the results tend to be product or company specific. A lengthy, but thorough list of biobased companies which product the designation item can be developed best by utilizing all seven information sources.

Internet Search Engines

When searching the Internet, each search engine utilizes a different algorithm to find related topics. To maximize results and ensure correct data, keywords are entered into several search engines. Primary search engines include Google, Vivisimo, Alta Vista, and Yahoo.

Search Engine	Keywords	Results
Google	Floor Strippers/Removers Adhesive Strippers/Removers	Pronto SuperSoy for Wood Floors Soy Gel www.cleaninglink.com www.tci.tdcj.state.tx.us www.keysan.com www.parish-supply.com www.3m.com www.dillonchem.com www.fiberlock.com www.chaseproducts.com zim-intl.com www.buckeyeinternational.com www.floorcaresystems.com www.alfakleen.com www.polsteins.com www.staticsolutions.com www.homedepot.com www.panda-products.com www.jasco-help.com

Vivisimo	See Previous	SoyGreen Polystrip www.bostik-us.com www.cleanworks.net www.dritac.com www.ecoconceptsuk.com www.kleanstrip.com www.scotlabs.com www.spartanchemical.com www.tractionsolutions.com www.wahkeena.com www.wwhenry.com
Alta Vista	See Previous	www.cjms.com www.optiongreen.com www.behr.com www.bostik-us.com www.biochemcorp.com
Yahoo	See Previous	www.chaseproducts.com www.zepcommercial.com helixindustries.com www.gndzero.com www.menco.com www.hydroclean.com www.radonseal.com www.ok2spray.com www.citristrip.com

Thomas Register

The Thomas Register, a free web service found at <http://www.thomasregister.com/>, provides a database of over 173,000 companies that can be searched by company name, product name or keyword. Each result contains contact information and may also include other useful information such as a product catalog.

Keyword	Results
Strippers	www.amrep.com www.starbronze.com
Removers	www.citrusdepot.biz www.ipcol.com www.detroitchemicalsupply.com www.cello-online.com www.savogran.com
Removers: Adhesive	www.kor-chem.com/clean.htm (Wax Stripper NA - PIF-1176) www.i-chem.com

Industry Associations

Industry associations provide a good source to identify potential manufacturers, determine additional keywords for internet searches, and provide general descriptions of products within an item. Many associations maintain official websites with lists of member organizations and in some cases catalogs of available products.

Association Investigated / Contacted	Results
--------------------------------------	---------

Biobased Manufacturers Association United Soybean Board Association of Specialists in Cleaning and Restoration Hardwood Manufacturers Association National Fire Protection Association World Floor Covering Association Building Service Contractors Association International Sanitary Supply Association	No results found
---	------------------

GSA – Federal Specifications Search (<http://apps.fss.gsa.gov/pub/fedspecs/search.cfm>)

This search lists commercial item and federal specifications for different products.

Keyword	Results
Floor Strippers/Removers	No results found
Adhesive Strippers/Removers	No results found

Defense Logistics Agency – ASSIST-Quick Search (<http://assist.daps.dla.mil/quicksearch>)

This search lists military, federal, and commercial item specifications.

Keyword	Results
Floor Strippers/Removers	No results found
Adhesive Strippers/Removers	No results found

JWOD.com – Javits-Wagner-O’Day Act (<http://www.jwod.com>)

Products available for sale through JWOD.com are primarily items provided to the Federal Government under the Javits-Wagner-O’Day Act, JWOD, a mandatory source of supply for all Federal government employees. These products are manufactured by nonprofit agencies throughout the United States that employ people who are blind or have other severe disabilities.

Keyword	Results
Floor Strippers/Removers	No results found
Adhesive Strippers/Removers	No results found

Biobased Company Contacts

Company contacts come as a result of interaction with government officials, researchers, and industry representatives. FB4P staff follow-up on personal referrals or potential leads to possible biobased products.

Company	Contact Person	Results
1st EnviroSafety, Inc	Mr. Ted Tidwell	Floor Stripper, Any Floors #123
Orison Marketing, LLC	Mr. Shawn McGlothlin	Eco Natural Floor Stripper
Twin Chemical, Inc.	Chris Tracy	Pronto SuperSoy for Wood Floors
Gemtek Products	Mr. Kim Kristoff	Safe Care 1000 Safe Care 1000 Aqueous Cleaner Concentrate

Green Products, LLC	Mr. Brian Grohe	Amaizing 100% Biobased Solvent & Stripper BC-240
Soy Technologies, LLC	Mr. Randy Frees	SoyGreen Polystripper
Nano Green Sciences, Inc.	Mr. Alvin Bojar	NGF-100

Conclusion

The results from the seven information sources indicate that 10 manufacturing companies in the United States are currently producing Floor Strippers that may be considered for inclusion in the Federal Biobased Products Preferred Procurement Program.