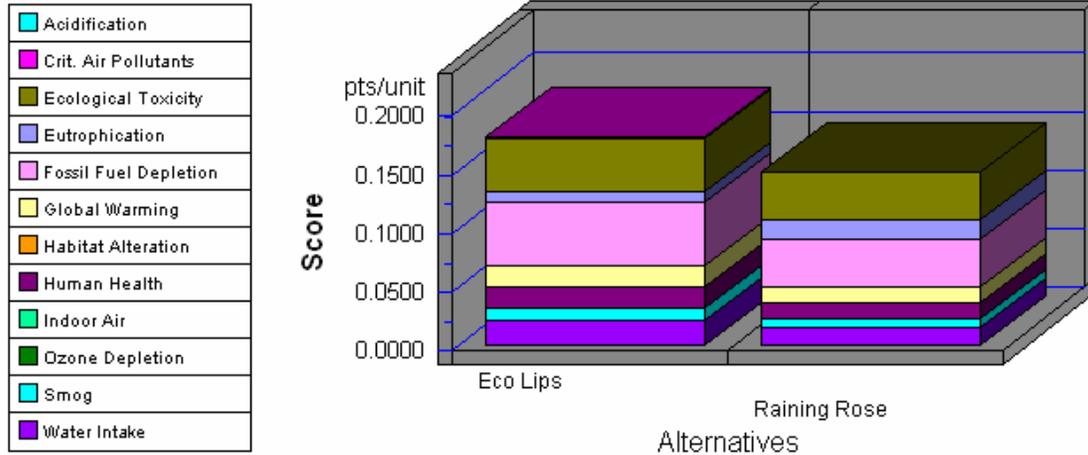


Lip Care Products

Functional Unit: 1 Case of Lip Balm (2380 tubes)

Environmental Performance

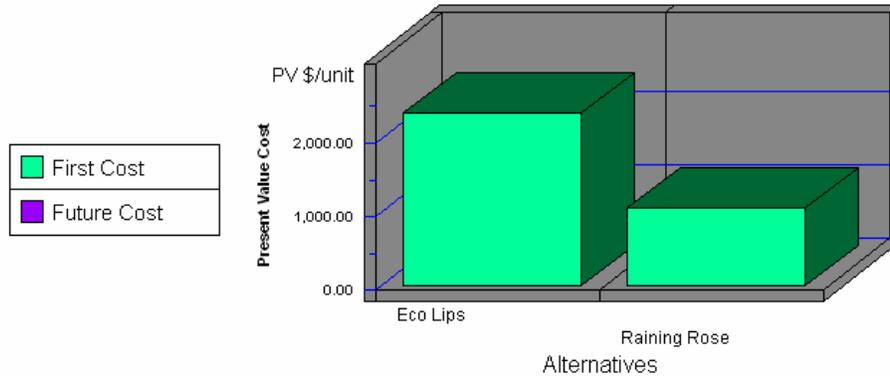


Note: Lower values are better

Category	Eco Lips	Raing Rose
Acidification--5%	0.0000	0.0000
Crit. Air Pollutants--6%	0.0010	0.0007
Ecolog. Toxicity--11%	0.0447	0.0409
Eutrophication--5%	0.0101	0.0157
Fossil Fuel Depl.--5%	0.0533	0.0412
Global Warming--16%	0.0182	0.0136
Habitat Alteration--16%	0.0000	0.0000
Human Health--11%	0.0180	0.0128
Indoor Air--11%	0.0000	0.0000
Ozone Depletion--5%	0.0000	0.0000
Smog--6%	0.0105	0.0076
Water Intake--3%	0.0220	0.0159
Sum	0.1778	0.1484

Lip Care Products (continued)

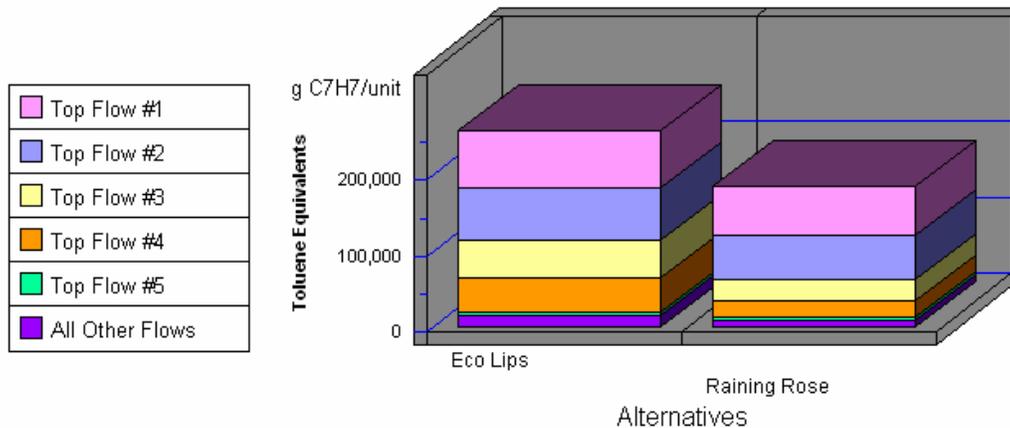
Economic Performance



Category	Eco Lips	Raining Rose
First Cost	2356.20	1071.00
Future Cost-- 3.9%	0.00	0.00
Sum	2356.20	1071.00

*No significant/quantifiable durability differences were identified among competing alternatives. Therefore, future costs were not calculated.

Human Health by Sorted Flows*



Note: Lower values are better

Category	Eco Lips	Raining Rose
Cancer--(w) Arsenic (As3+, As5+)	75,209.65	63,850.75
Cancer--(w) Phenol (C6H5OH)	68,954.80	59,092.66
Cancer--(a) Dioxins (unspecifie)	50,546.31	26,498.52
Cancer--(a) Arsenic (As)	45,046.97	22,383.59
Noncancer--(a) Mercury (Hg)	4,428.69	2,926.78
All Others	15,414.06	10,657.67
Sum	259,600.48	185,409.98

*Sorted by five topmost flows for worst-scoring product